



UNICORN HUNTING IN THE WILD

Michael Weisman

MY 411

2001: Co-Founded Campus Labs in Buffalo, NY

2015: Moved to San Diego

2018: Joined TCA

2021: Lead MealLogix DD



BUFFALO TECH SCENE ~10 YEARS AGO



JORDAN LEVY



RON SCHREIBER



Z80 LABS

Dan Magnuszewski

University at Buffalo graduate

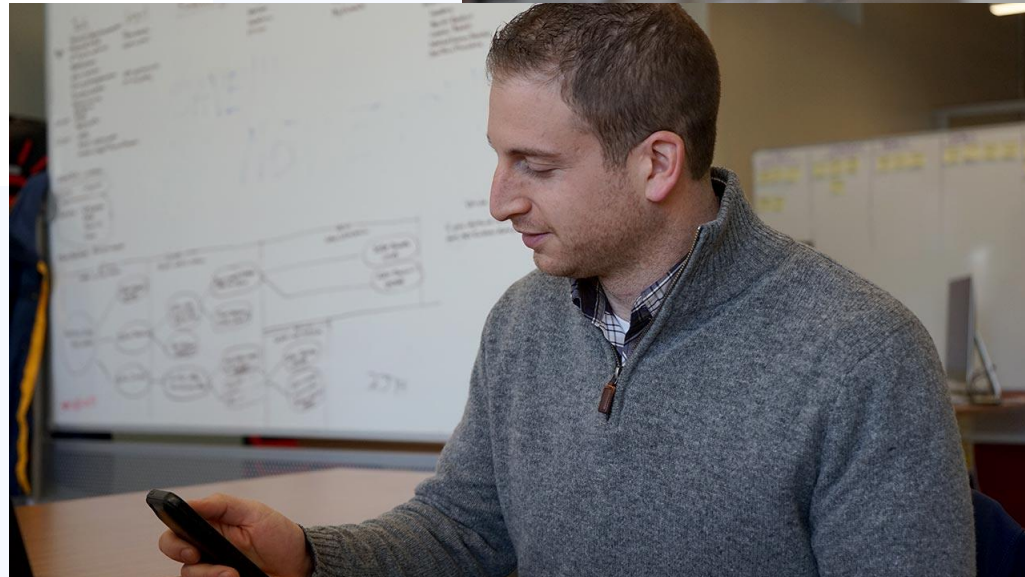
Software Engineer at Synacor (formerly chek.com)

Managing Director at Z80 Labs 2012 – 2014

Founded ACV Auctions in 2014



PITCH & DUE DILIGENCE

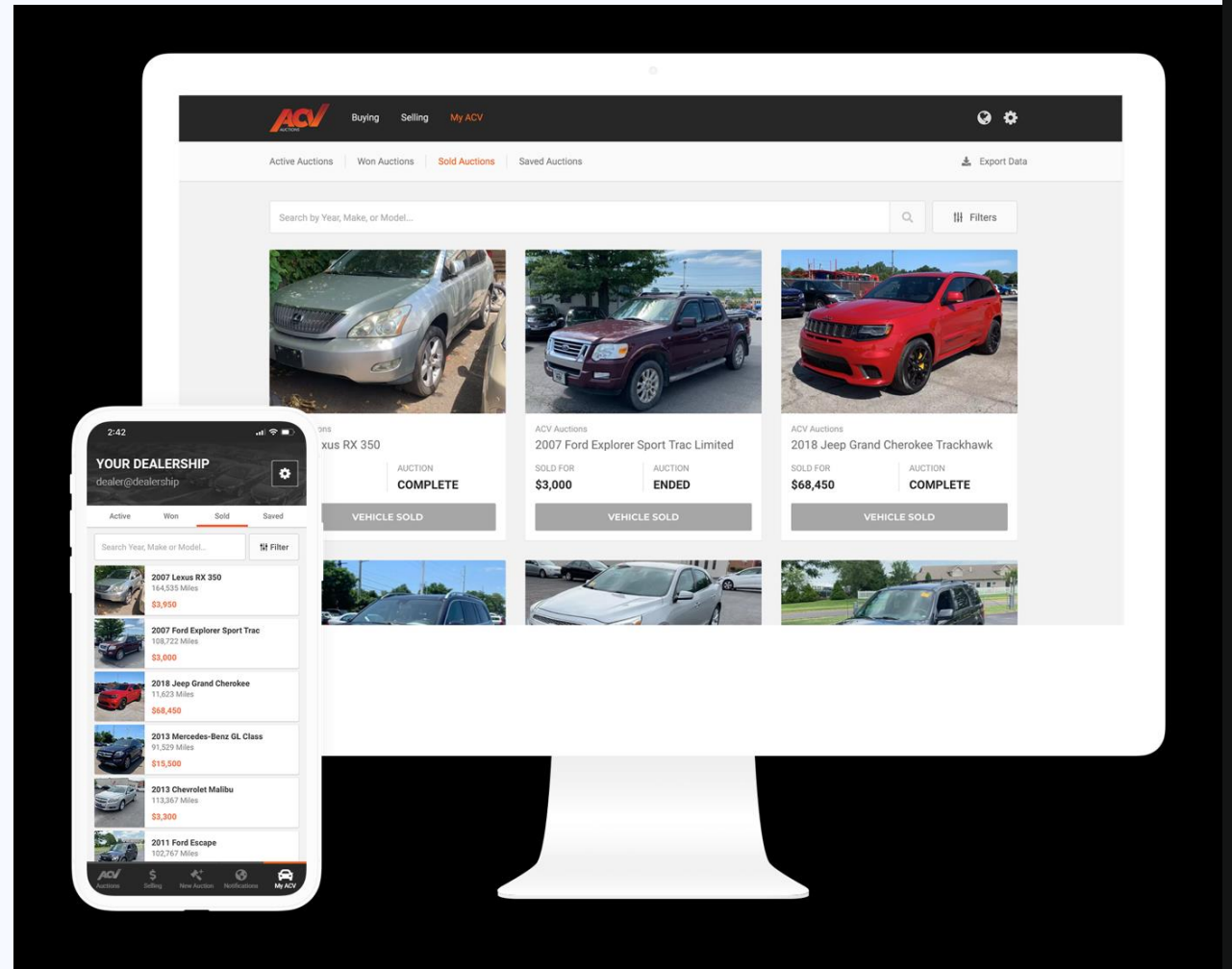
The logo for ACV, featuring the letters 'ACV' in a bold, black, sans-serif font. The 'A' and 'V' are stylized with diagonal lines, and the 'C' is a simple circle. The logo is set against a white background.

\$100 Billion Industry



Ripe for Disruption

THE WEB & MOBILE TREATMENT



IF NOT US THEN WHO?



\$5 MILLION BUSINESS COMPETITION

WWW.43NORTH.ORG



2015 \$1M GRAND PRIZE WINNER

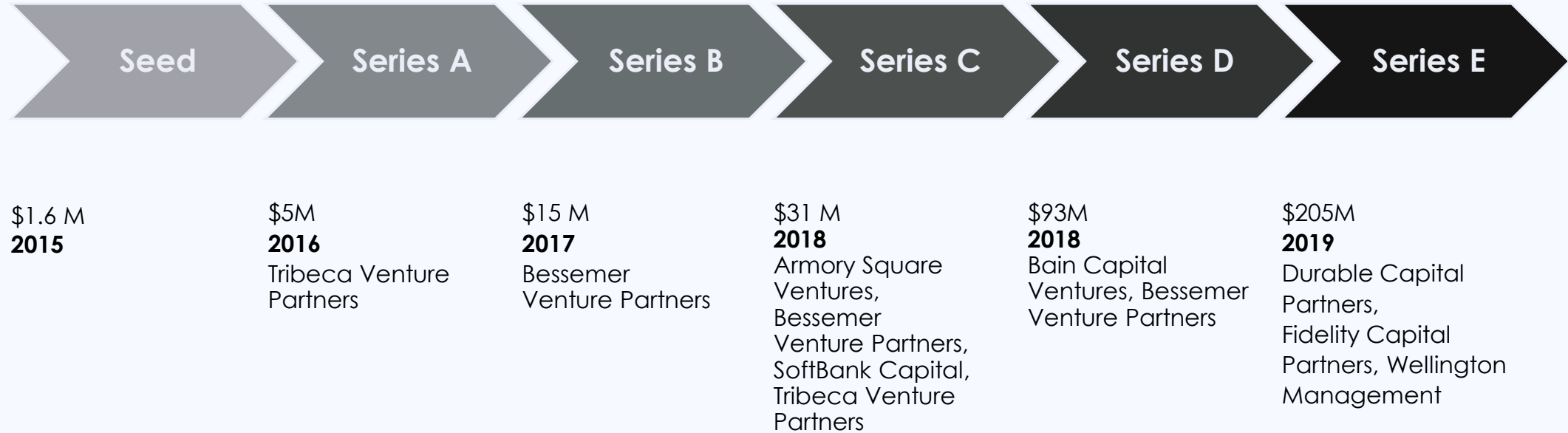




George Chamoun, CEO



FUNDING ROUNDS





IPO on March 24, 2021

Share Price: \$25

Offer Amount: \$413,750,000

Company Financials

Revenue: \$208,357,000

Net Income: \$41,021,000

Total Assets: \$404,550,000

Total Liabilities: \$177,910,000



Questions?