

The logo for Infinio Capital, featuring a red leaf icon above the word "infinio" in a white serif font, with "CAPITAL" in a smaller, white sans-serif font below it.[illegible]

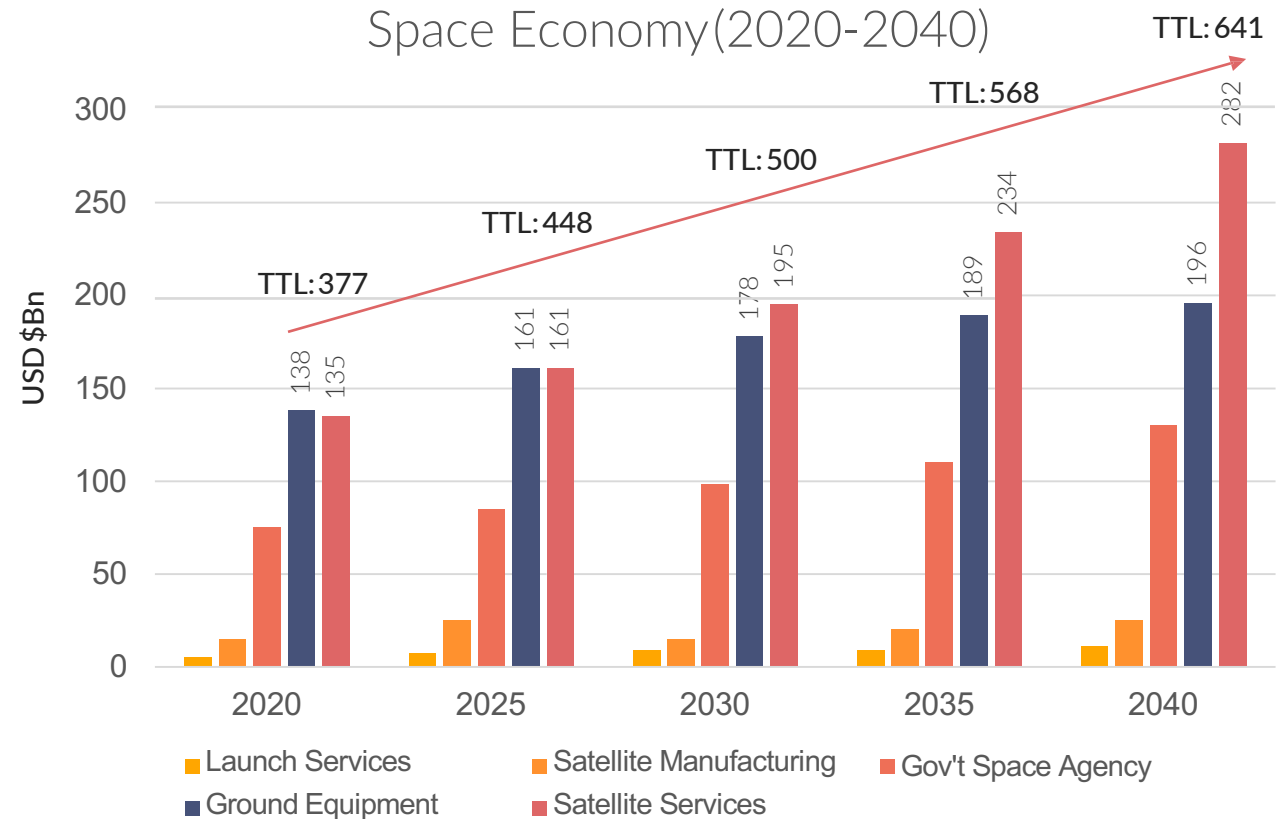
# THE SPACE ECONOMY

The Space Economy is expected to **double** in size over the next 20 years.

Complementary products leveraging space datacom networks; such as connected IoT, autonomous machines, and cyber security will undergo rapid growth, estimated to add an additional **USD\$350Bn** by 2040.

2040 Total Direct & Complementary Space enabled Market ~**USD\$1 Trillion**

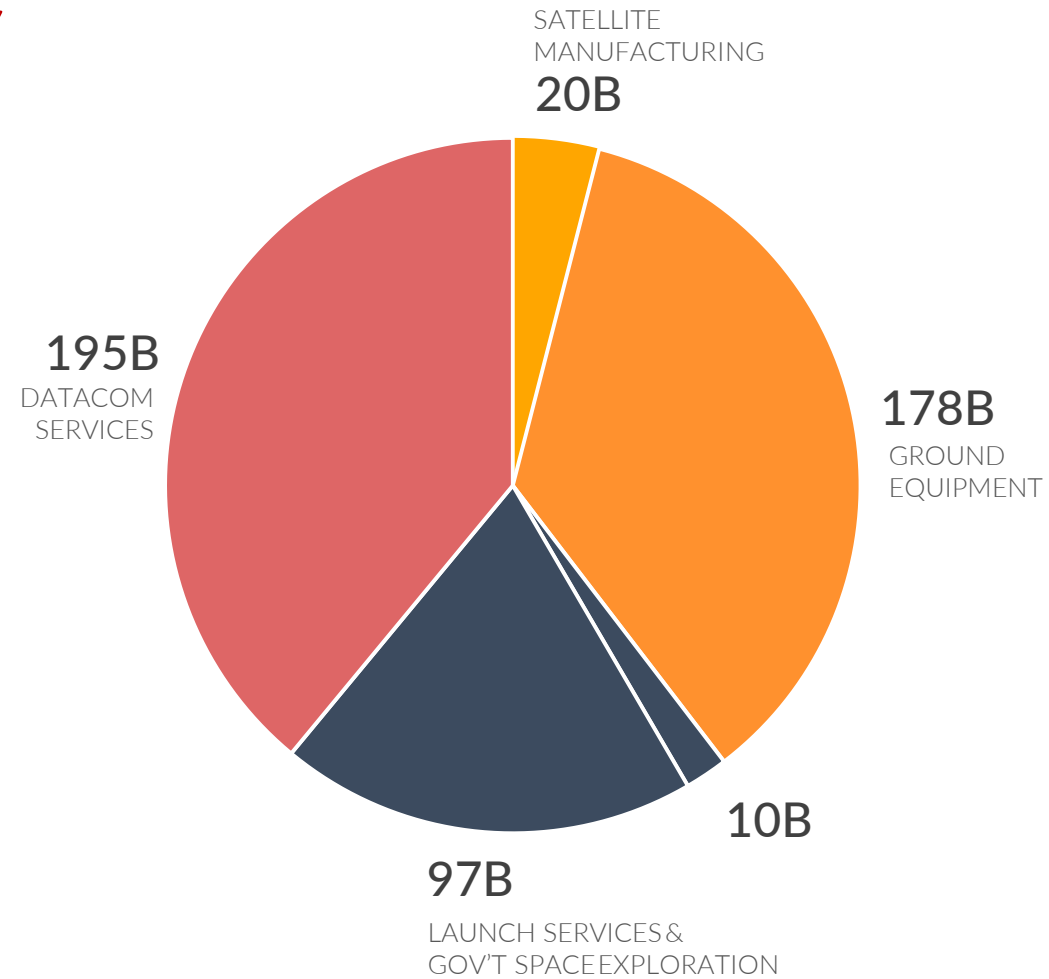
*Haver Analytics, Morgan Stanley Research (2020)*



# THE SPACE ECONOMY

## 2030 FORECAST

Space-enabled data and communications services, ground equipment, and satellite equipment accounts for **78.5%** of the forecasted 2030 Space Economy (USD\$ 393B).



Statista, Space Industry Report (2020)

# DRIVERS OF GROWTH

## Upstream PUSH



### ACCESS COST REDUCTION

Advancements in rocket technology reducing launch costs

2000: **\$55k/kg** vs

2020: **\$3k/kg**

Electronics miniaturization enables low-cost LEO constellations

LEO Smallsats: **\$1m-\$5m**

Conventional: **+\$500m**

## Downstream PULL



### DATA DEPENDENCY/AI

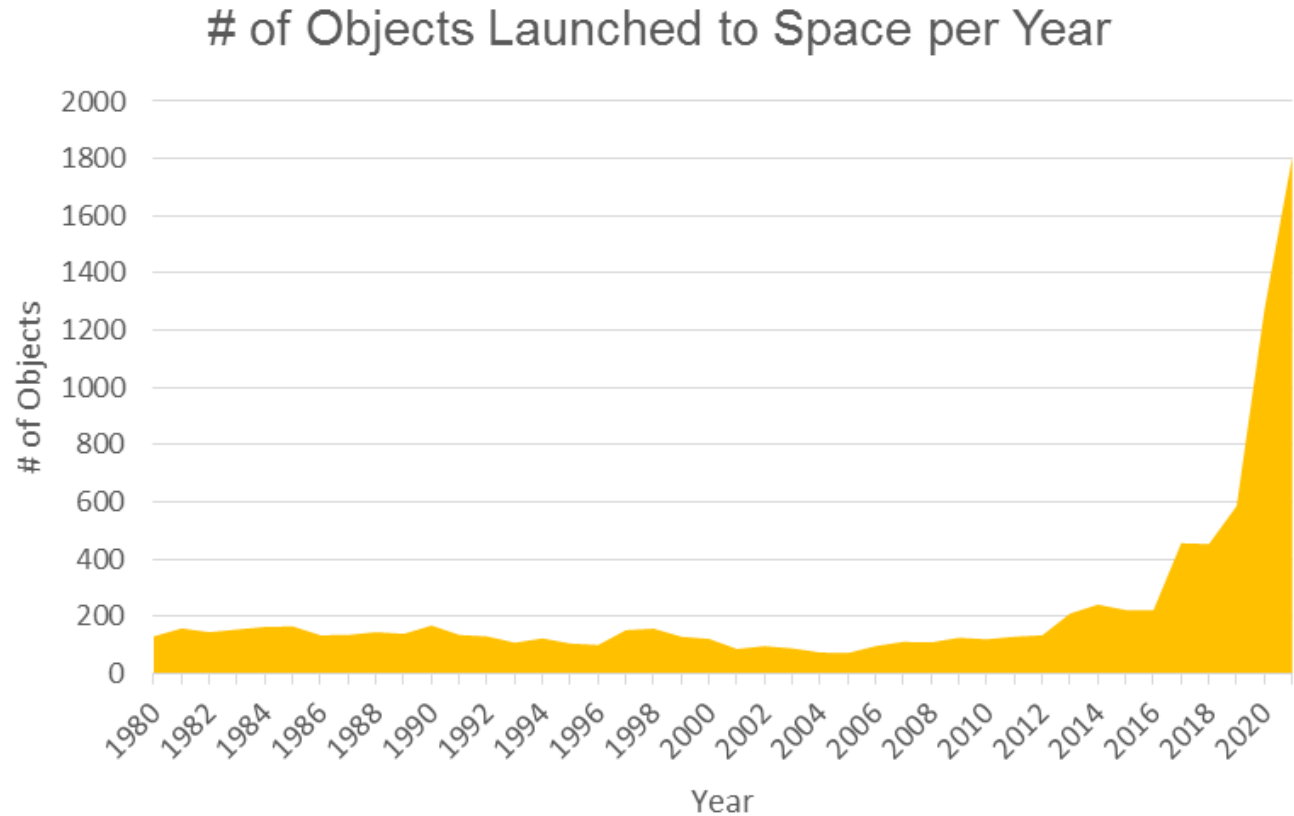
We are in data driven world at every level:

- Individuals: Customized location services (e.g., maps, autonomous mobility)
- Corporate: Real time data intelligence decisions (e.g., asset tracking, supply chain)
- Institutions: Geo Environment monitoring and Regulatory enforcement (e.g., Agriculture, Maritime, Environmental)

# DRIVERS OF GROWTH

Since 2016 we have seen the exponential growth of launches to Space. The democratization of Space has been lead by commercial Space startups such as SpaceX.

In the 1<sup>st</sup> Half of 2022 51% of all launches were by US companies and 46% were by US commercial Space startups.



# DRIVERS OF GROWTH

## ACCESS COST REDUCTION

- Advancements in rocket technology reducing launch costs  
2000: \$55k/kg vs  
2020: \$3k/kg
- Electronics miniaturization enables LEO Nanosatellites (~50kg) to provide global coverage & lower latency vs GEO satellites (>1000 kg)
- LEO orbits reduce radiation exposure, enabling use of COTS components to reduce space infrastructure costs

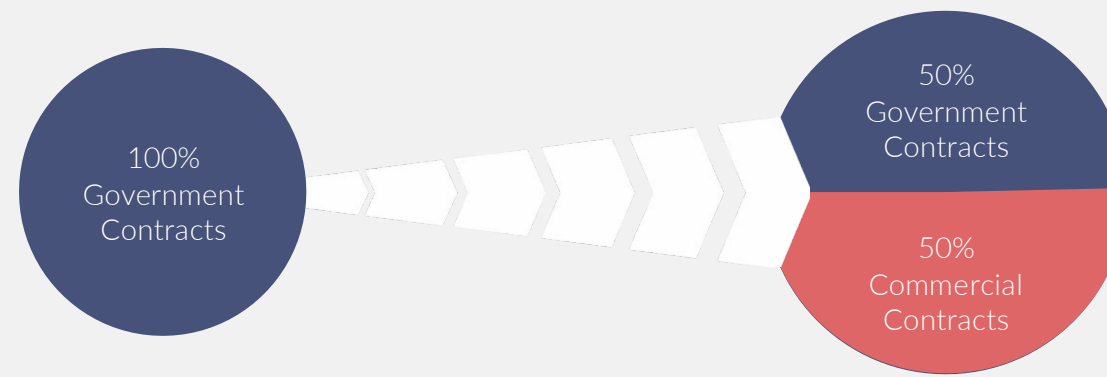
## CONNECTIVITY NEEDS

- Expansion of Edge Networks & IoT devices (e.g., smart devices)
- Emergence of Smart Machines and M2M communications (e.g., robotics, unmanned vehicles, automation)
- Growth of Digital Economy leading to virtual business models untethered from developed cities. (35% of world does not have broadband access)

## DATA DEPENDENCY / AI

- Corporate decisions increasingly driven by real time localized data (e.g., asset tracking, metrology, supply chain management)
- Changing Geo Environment creating new challenges which require time sensitive macro data monitoring (Agriculture, Environmental change)
- Dependence on increasingly localized data sets drives need for inter-regional data transport

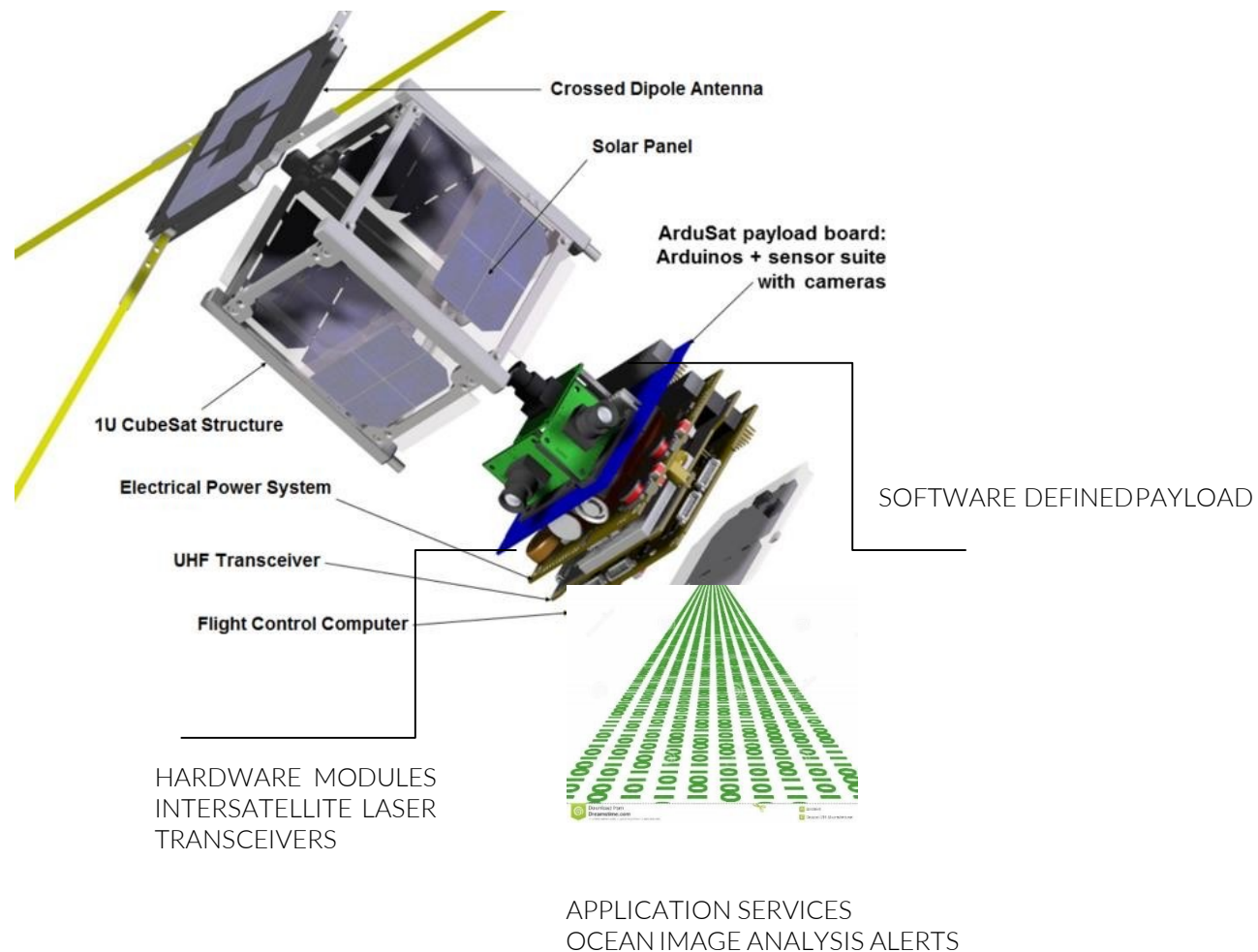
**What's affecting this industry?**



# Closer Look at a Spacecraft

Many components you might be familiar with

Basically a computer in the sky



# Don't Forget the Ground

Digital Transformation/Virtualization is hitting the ground segments like a storm, just as it did enterprise computing/storage 15 years ago



Starlink Antennas



Large Teleport

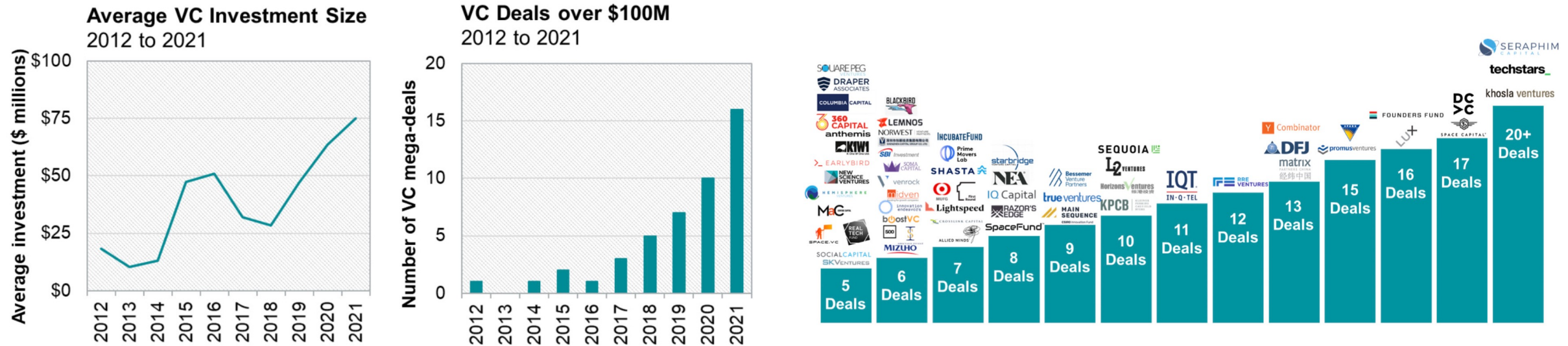


Ground Segment Computer Network



# TURNING TO FINANCING -

Venture Capital Started in 2010; large upswing starting 2018



Source: Bryce Tech

# HISTORIC SPACE INDUSTRY EXITS

## 2016-2021 EXIT HIGHLIGHTS

Total # of Exits: 40

Total Exit Consideration: +USD\$7bn (70% of transactions undisclosed)

Biggest Market: USA (68% of exits, 92% of Exit Value)

Exit Type: Trade Sale/M&A (87.5% of exits)

IPO (94% of Exit Value)

Trade Sale Exit Range: Low: USD\$2.6m High: USD\$145m



Public Company: NASDAQ

April 2021

Exit Value: USD\$1.8bn



Public Company: NASDAQ

June 2021

Exit Value: USD\$2.1bn

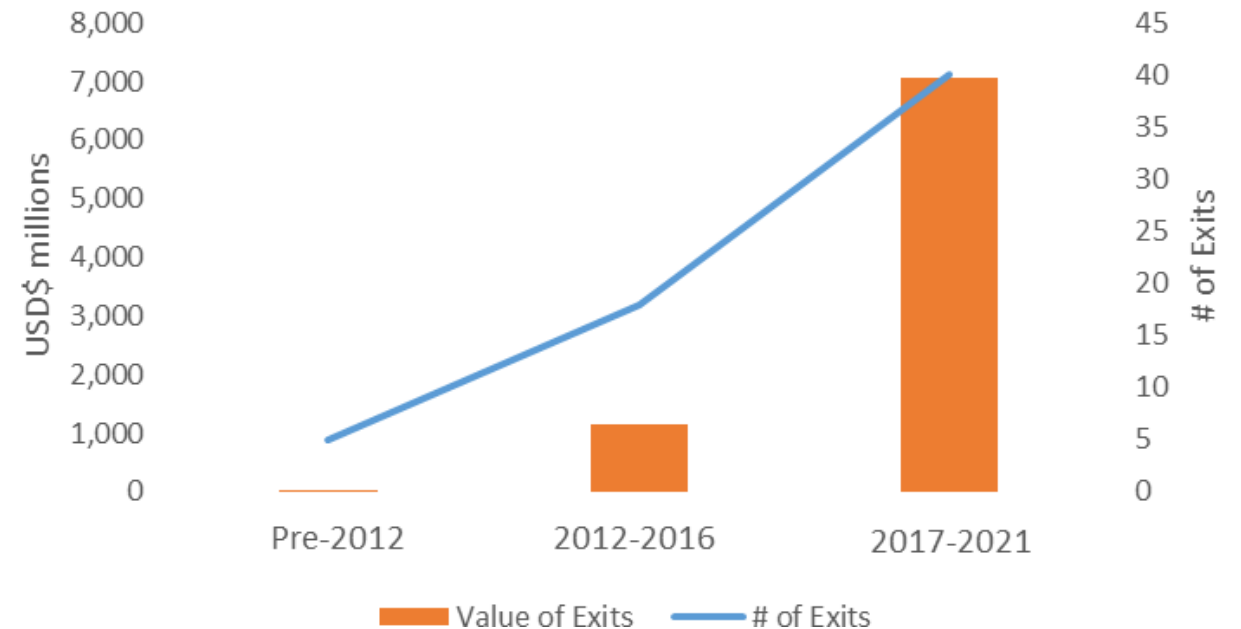


Acquired: By AAC Microtec

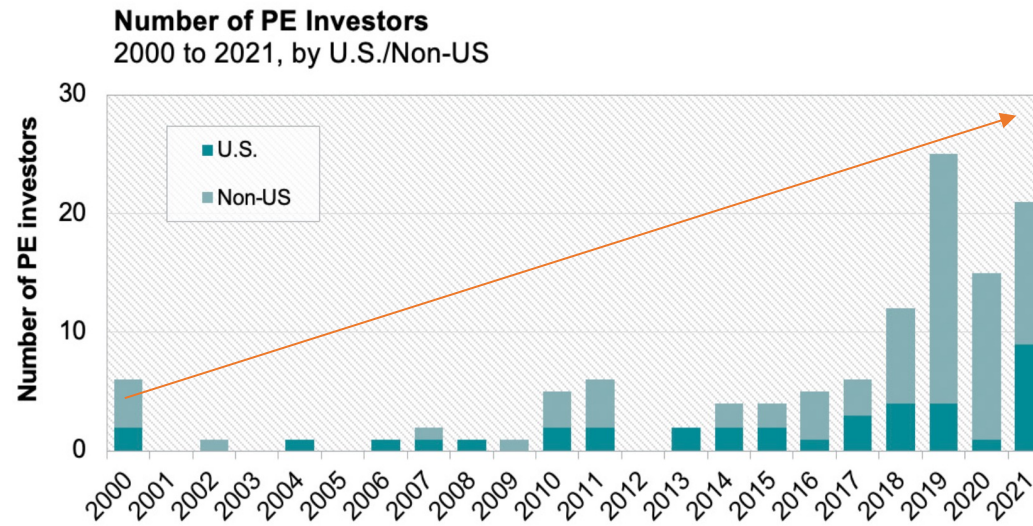
Dec 2017

Exit Value: USD\$37m

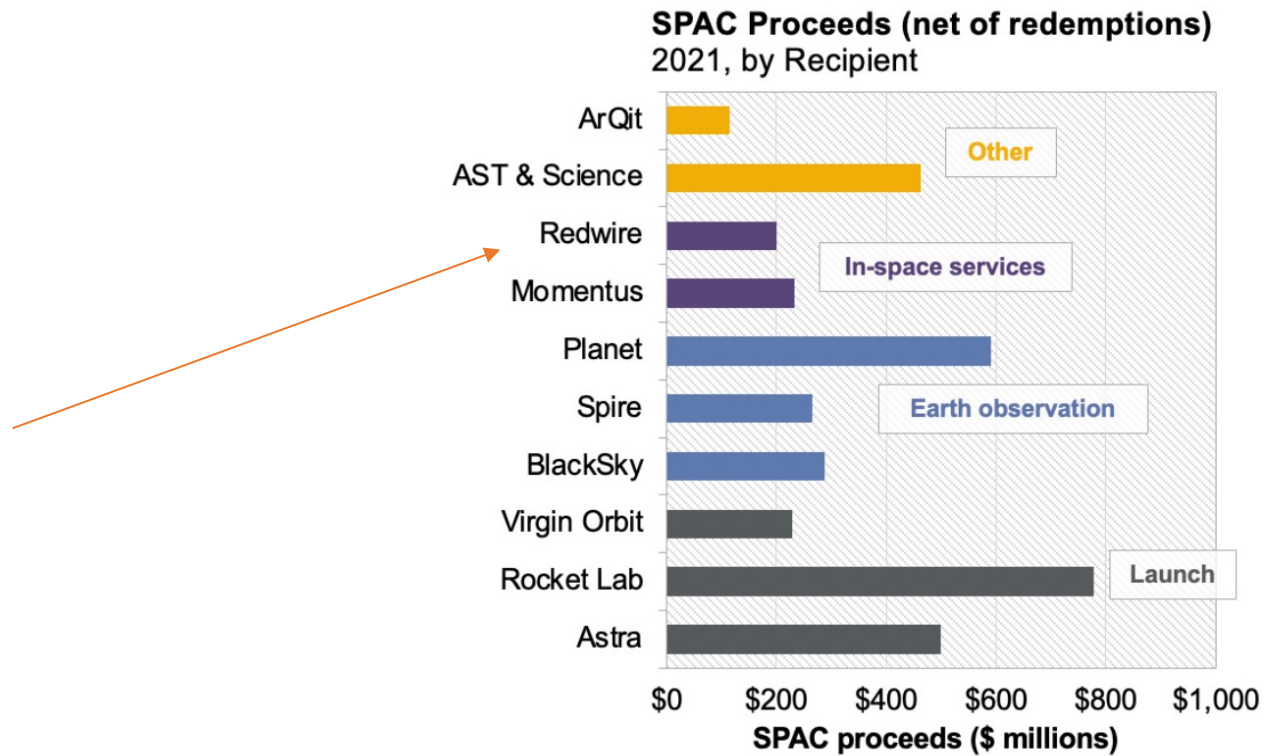
Space Exits - Historic



# Private Equity Players Entering



# What about SPACs?



# Conclusion

Private investment in space is here to stay  
Space funders multiplying, becoming more diverse  
Like in any market, diversification mitigates risk

QUESTIONS?



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